



THE SCHOOL DISTRICT OF
PALM BEACH COUNTY, FLORIDA

SHARON SWAN
DIRECTOR

MICHAEL J. BURKE
CHIEF FINANCIAL OFFICER

Purchasing Department
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December 8, 2011

BULLETIN P-14113 CFO/P

Contact Person:
Christina Scully, Purchasing Agent
PX 43804
Christina.scully@palmbeachschools.org

ACTION:
For Information Only

TO: All Principals and Department Heads

FROM: Michael J Burke *MJB*
Chief Financial Officer

SUBJECT: **TERM CONTRACT FOR THE REPAIR/SERVICE OF MUSICAL INSTRUMENTS,
AND PIANO AND ELECTRONIC KEYBOARD REPAIR/SERVICE AND TUNING
(12C-28S)**

The Term Contract for the Repair/Service of Musical Instruments, and Piano and Electronic Keyboard Repair/Service and Tuning has been awarded to the vendors on the following pages. **The term for this contract is November 17, 2011 through November 16, 2014.**

Prices for the repair/service of musical instruments and piano repair/service and tuning are to remain firm for the term of the contract. All repair/service and tuning of musical instruments shall be warranted for a minimum of ninety (90) days.

Schools or departments will request service by initiating a work order, contacting the awarded vendor and providing the vendor with a work order number. **Receipt of a purchase order from the district is required for the vendor to proceed.**

Work orders shall include, but are not limited to the following information:

Name and address of the school or department, work order number, manufacturer and type of instrument, model number, serial number, and description of repair work performed, including number of labor hours and parts, line item(s) unit list price, percentage discount and extended price. Vendor will be expected to pick-up and deliver as well as service, upon request, musical instruments owned by the district on an as-needed basis and as required basis. Vendor will provide the date the instrument was received for service and again when the instrument is returned to the school or district location. The vendor's signature and a school district representative's signature and date are required on the work order. List if a loaner was provided.

EWG:MJB:SS:GM:CS:ps *[Signature]*
Approved: _____
E. Wayne Gent
Superintendent

VENDOR INFORMATION

Alberti's Violins

0000006033

Mr. Albert Genduso

Ph: 561-798-0425

Fax: 561-798-0425

albert@albertisviolins.com

Music Man, Inc.

0000001876

Mr. John Jarvis

Ph: 561-832-3753

Fax: 561-832-3880

john@musicmaninc.com

Certified Piano Tuning and Repair

0000004297

Mr. Peter West

Ph: 561-799-0009

Fax: 561-799-3992

peter@certifiedpianotuning.com

The Instrument Clinic

0000000318

Mr. Mark Freese

Ph: 561-346-4587

Fax: None

instrumentclinic@bellsouth.net

Chafin Musiccenter, Inc.

0000001644

Ms. Susan Chafin

Ph: 561-585-4641

Fax: 561- 547-4836

suechafin@chafinmusic.com

Wellington Music Suppliers

0000003129

Mr. Wayne Hoffmann

Ph: 561-798-2588

Fax: 561-798-2570

wellingtonwayne@aol.com

David Balko

0000000902

Mr. David Balko

Ph: 561-236-3556

Fax: None

davidbalko@att.net

REPAIRS/SERVICES FIXED HOURLY RATE

Repairs/Services of all Woodwind Instruments

Chafin Musiccenter, Inc.	\$40.00
Music Man, Inc.	\$40.00
The Instrument Clinic	\$40.00

Vendor Service Area

North, Central, South, West
North, Central, South, West
North, Central, South, West

Repairs/Services of all Brass Instruments

Chafin Musiccenter, Inc.	\$40.00
Music Man, Inc.	\$40.00
The Instrument Clinic	\$40.00

North, Central, South, West
North, Central, South, West
North, Central, South, West

Repairs/Services of all String Instruments

Alberti's Violins	\$49.00
Chafin Musiccenter, Inc.	\$40.00
Music Man, Inc.	\$40.00

North, Central, South, West
North, Central, South, West
North, Central, South, West

Repairs/Services of all Percussion Instruments

Chafin Musiccenter, Inc.	\$40.00
Music Mann, Inc.	\$40.00
Wellington Music Suppliers	\$51.00

North, Central, South, West
North, Central, South, West
North, Central, South, West

Repairs/Services of all Handbells

Chafin Musiccenter, Inc.	\$40.00
The Instrument Clinic	\$40.00

North, Central, South, West
North, Central, South, West

Repairs/Services of all Electric Guitars

Chafin Musiccenter, Inc.	\$40.00
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North, Central, South, West

Repairs/Services of all Pianos

Certified Piano Tuning & Repair	\$70.00
Chafin Musiccenter, Inc.	\$40.00
David Balko	\$50.00

North, Central, South, West
North, Central, South, West
North, Central, South

TUNING FIXED HOURLY RATE

Tuning of all Pianos

Certified Piano Tuning & Repair	\$90.00
Chafin Musiccenter, Inc.	\$75.00
David Balko	\$75.00

North, Central, South, West
North, Central, South, West
North, Central, South

December 8, 2011

BALANCE OF LINE

BALANCE OF LINE: The "balance of line" shall include new products, parts, equipment and services that are not requested in this Invitation to Bid, but are within the scope of products and services available from the awardee(s). Additions shall be submitted as they occur. Deletions and discontinued items shall be reported by bid awarded vendor(s) as they occur with recommendations of replacement products. Documentation such as brochures and catalogs on upgraded and new products or services will be supplied to the District as needed at no charge to the District.

Vendor:	Percentage Discount
Alberti's Violins	20%
Certified Piano Tuning and Repair	0%
Chafin Musiccenter, Inc.	0%
David Balko	0%
Music Man, Inc.	0%
The Instrument Clinic	20%
Wellington Music Suppliers	0%

MANUFACTURERS DISCOUNT

Manufacturers	Alberti's Violins	Certified Piano Tuning & Repair	Chafin Musiccenter, Inc.	David Baiko	Music Man, Inc.	The Instrument Clinic	Wellington Music Suppliers
Allied Supply			0%			+50%	+100%
Armstrong			0%				
Bach			0%				
Besson			0%		0%		
Blessing			0%				
Buffet			0%		0%		
Conn-Selmer			0%		0%		
Dynasty					0%		
Fox/Renard					0%		
Gemeinhardt			0%		0%		
Getzen			0%		0%		
Holtan			0%				
Howard Core	20%						
International Violin	20%						
Jupiter			0%		0%		
King			0%		0%		
Keilwerth					0%		
LeBlanc			0%		0%		
Linton			0%				
Ludwig Musser					0%		
Mapex					0%		
Majestic					0%		
Pearl/Adams					0%		
Pianotek				0%			
Schaff Piano				0%			
Selmer			0%				
Selmer- Paris			0%		0%		
St. Pete							
Universal Percussion							0%
Vito			0%				
Yamaha		0%	0%		0%		