 Date: 11/7/11  
Superintendent  
Renewal approved per School Board Policy 6.14

INVITATION TO BID NO.: 08C-15S TERM CONTRACT FOR RADIO REPAIRS, SERVICE,  
INSTALLATION AND PREVENTATIVE MAINTENANCE AND  
RELATED PRODUCTS

DATE: November 2, 2011

CONTRACT PERIOD: November 7, 2011 through November 6, 2012

DEPARTMENT: 9004 FUND: Various FUNCTION: Various ACCOUNT: Various

FUNDING SOURCE: Various, Capital and Non-Capital and Operative Budgets

REQUESTING DEPARTMENT: School Police

**FINANCIAL IMPACT**

The estimated annual financial impact to Various, Capital and Non-Capital and Operative Budgets is \$1,000,000. The source of funds is the Various, Capital and Non-Capital and Operative Budgets.

**CONTRACT RENEWAL**

Term Contract No. 08C-15S was awarded on November 2, 2007, to Car-Comm., Inc. and Citation Communications for two years from November 7, 2007 through November 6, 2009 with the option to renew for three additional one-year periods.

The first option to renew was exercised for the period November 7, 2009 through November 6, 2010.

The second option to renew was exercised for the period November 7, 2010 through November 6, 2011.

The third and final option is now being exercised for the period November 7, 2011 through November 6, 2012.

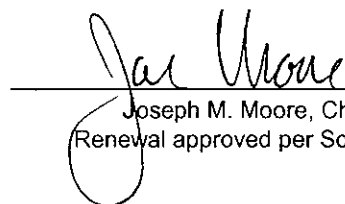
Car-Comm., Inc. and Citation Communications have agreed to honor terms, conditions and pricing of existing contract for the forthcoming contract period.

**Items to be purchased include Radio Repair, Services, Installation and Preventative Maintenance and Related Products.**

**RECOMMENDATION: Based on satisfactory performance during the past contract period, it is recommended that the Term Contract for Radio Repairs, Service, Installation and Preventative Maintenance and Related Products be renewed with Car-Comm., Inc. and Citation Communications for the period November 7, 2011 through November 6, 2012.**

Note: Original RFP / Bid document is available upon request.

 SS:GM:CS:mg

 Date: 9/22/10  
Joseph M. Moore, Chief Operating Officer  
Renewal approved per School Board Policy 6.14

**INVITATION TO BID NO.: 08C-15S - TERM CONTRACT FOR RADIO REPAIRS, SERVICE,  
INSTALLATION AND PREVENTATIVE MAINTENANCE  
AND RELATED PRODUCTS**

DATE: September 22, 2010

CONTRACT PERIOD: November 7, 2010 through November 6, 2011

DEPARTMENT: Various FUND: Various FUNCTION: Various ACCOUNT: Various

FUNDING SOURCE: Various Budgets including Operating, Construction & Non Construction Capital

REQUESTING DEPARTMENT: School Police

**FINANCIAL IMPACT**

The estimated annual financial impact to the various schools and departments budgets is \$800,000.  
The source of funds is various budgets.

**CONTRACT RENEWAL**

Term Contract No. 08C-15S was awarded on November 2, 2007, to Car-Comm, Inc. and Citation Communications for two years from November 7, 2007 through November 6, 2009 with the option to renew for three additional one-year periods.

The first option to renew was exercised for the period for the period November 7, 2009 through November 6, 2010.

The second option to renew is now being exercised for the period November 7, 2010 through November 6, 2011.

Car-Comm, Inc and Citation Communications have agreed to honor terms, conditions and pricing of existing contract for the forthcoming contract period.

Items to be purchased include Radio Repair, Services, Installation and Preventative Maintenance and Related Products.

**RECOMMENDATION:** Based on satisfactory performance during the past contract period, it is recommended that the Term Contract for Radio Repairs, Service, Installation and Preventative Maintenance and Related Products be renewed with Car-Comm, Inc and Citation Communications for the period November 7, 2010 through November 6, 2011.

Note: Original RFP / Bid document is available upon request.

  
SS:GM:CS:ps

*Joseph Moore* Date: 10/26/09  
Joseph M. Moore, Chief Operating Officer  
Renewal approved per School Board Policy 6.14

INVITATION TO BID NO.: 08C-15S TERM CONTRACT FOR RADIO REPAIRS, SERVICE,  
INSTALLATION AND PREVENTATIVE MAINTENANCE AND  
RELATED PRODUCTS

DATE: October 21, 2009  
CONTRACT PERIOD: November 7, 2009 through November 6, 2010  
DEPARTMENT: Various FUND: Various FUNCTION: Various ACCOUNT: Various  
FUNDING SOURCE: Various Budgets including Operating, Construction & Non Construction Capital  
REQUESTING DEPARTMENT: School Police

<b>FINANCIAL IMPACT</b>
The estimated annual financial impact to the various schools and departments budget is estimated at \$800,000. The source of funds is various budget.

**CONTRACT RENEWAL**

Term Contract No. 08C-15S was awarded on November 2, 2007, to Car-Com, Inc. and Citation Communications, for two years from November 7, 2007 through November 6, 2009 with the option to renew for three additional one-year periods.

The first option to renew is now being exercised for the period November 7, 2009 through November 6, 2010.

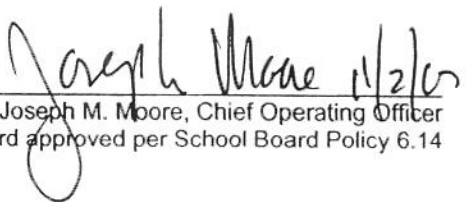
Car-Com, Inc. and Citation Communications have agreed to honor terms, conditions and pricing of existing contract for the forthcoming contract period.

Items to be purchased include Radio Repair, Services, Installation and Preventative Maintenance and Related Products.

**RECOMMENDATION:** Based on satisfactory performance during the past contract period, it is recommended that the Term Contract for Radio Repairs, Service, Installation and Preventative Maintenance and Related Products be renewed with Car-Com, Inc. and Citation Communications for the period November 7, 2009 through November 6, 2010

Note: Original RFP / Bid document is available upon request.

*SS:GM:CS:ps*

  
Joseph M. Moore, Chief Operating Officer  
Award approved per School Board Policy 6.14

INVITATION TO BID NO.: 08C-15S – TERM CONTRACT FOR RADIO REPAIRS, SERVICE,  
INSTALLATION AND PREVENTATIVE MAINTENANCE AND  
RELATED PRODUCTS

DATE: October 24, 2007                      DATE OPENED: October 11, 2007  
DATE SOLICITED: September 20, 2007                      DATE POSTED: October 24, 2007

CONTRACT PERIOD: November 7, 2007 through November 6, 2009  
DEPARTMENT: Various    FUND: Various    FUNCTION: Various    ACCOUNT: Various  
FUNDING SOURCE: Various Budgets  
REQUESTING DEPARTMENT: School Police

**FINANCIAL IMPACT**  
The financial impact to the various schools and departments budget is estimated at \$ 300,000.00.  
The source of funds is the various budgets.

Items to be purchased include Radio Repair, Services, Installation and Preventative Maintenance and Related Products.

**AWARD RECOMMENDATION / TABULATION**  
See detailed information on attached Summary of Awards

<u>VENDOR</u>	<u>MINORITY STATUS</u>
<u>CAR-COMM, INC.</u>	- -
<u>CITATION COMMUNICATIONS</u>	6

LEGEND:

\_\_\_\_\_ = Award

(        ) = Reject

MINORITY - (2-Black, 3-Hispanic, 4-Indian/Alaska, 5-Asian, 6-Women, 7-Disabled, 8-Other)

**RECOMMENDATION:** It is recommended that the award be made to all responsive and responsible bidders in order to meet the needs of the School District.

Note: Original RFP / Bid document is available upon request.

BID PROTEST

Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a bidder wishes to protest a bid, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this bid pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000. Bond shall be conditioned upon the payment of all costs that may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs and charges, which shall be included in the final order of judgment.

DISQUALIFYING CRIMES

The bidder certifies by submission of this bid, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by the State of Florida or Federal Government. Further, bidder certifies that it has divulged, in its bid response, information regarding any of these actions or proposed actions with other governmental agencies.

*CS:GM:CS*

**08C-15S SUMMARY OF AWARDS**

Term Contract for Radio Repairs, Service, Installation and Preventative Maintenance and Related Products

**CAR-COM, INC**

**CITATION  
COMMUNICATIONS**

**SECTION I - TABLE 1**

**INSTALLATION LABOR COST**

**NORMAL:**

1. Field Work	45.00 per hour	\$60.00 per hour
2. Tower Work	118.00 per hour	\$65.00 per hour

**OVERTIME:**

1. Field Work	67.50 per hour	\$90.00 per hour
2. Tower Work	153.00 per hour	\$95.00 per hour

**SECTION II - TABLE 1**

**REPAIR, SERVICES LABOR COST**

**NORMAL:**

1. Tower Work	118.00 per hour	\$65.00 per hour
2. Field Work	45.00 per hour	\$60.00 per hour
3. Bench Work	45.00 per hour	\$45.00 per hour

**OVERTIME:**

1. Tower Work	153.00 per hour	\$95.00 per hour
2. Field Work	67.50 per hour	\$90.00 per hour
3. Bench Work	67.50 per hour	\$65.00 per hour

**EMERGENCY: (Saturdays, Sundays, Holidays)**

1. Tower Work	189.00 per hour	\$95.00 per hour
2. Field Work	90.00 per hour	\$90.00 per hour
3. Bench Work	67.50 per hour	\$65.00 per hour

**SECTION II - TABLE 2**

**PREVENTATIVE MAINTENANCE LABOR COST**

**NORMAL:**

1. Tower Work	118.00 per hour	\$65.00 per hour
2. Field Work	45.00 per hour	\$60.00 per hour

**08C-15S SUMMARY OF AWARDS**

Term Contract for Radio Repairs, Service, Installation and Preventative Maintenance and Related Products

DISCOUNTS		CAR-COM, INC		CITATION COMMUNICATIONS	
Item	Manufacturer/Vendor	% Discount	Exceptions	% Discount	Exceptions
1	A-1000 Computer Parts	0%		0%	
2	Andrew	10%		10%	
3	Antenna Specialist	15%		10%	
4	Antenex	18%		10%	
5	Astron	15%		10%	
6	Belden	10%		10%	
7	Cadex	0%		5%	
8	Cambridge	8%		5%	
9	Car-Comm, Inc.	5%		0%	
10	Celwave	5%	plus ship	12%	
11	Citation Communications	0%		10%	
12	Crescend Industries	0%		10%	
13	Cushcraft	10%		10%	
14	DCR Engineering Services, Inc.	0%		0%	
15	Decibel	10%		15%	
16	Dewalt	11%		0%	
17	Dow Corning	0%		0%	
18	E.F. Johnson Company	20%		10%	
19	Emerson	0%		0%	
20	Federal Signal	8%		20%	
21	Florida Industrial Electronics, Inc.	0%		5%	
22	Gamber Johnson	10%		5%	
23	GC/Waldom	5%		0%	
24	Grainger	0%		0%	
25	Harger	10%		0%	
26	Helper Instrument	2%		0%	
27	J.E.D.	0%		0%	
28	Kenwood	20%		20%	
29	Markee Distributors	0%		0%	
30	Marlin P. Jones	0%		0%	
31	Martronics	0%		5%	
32	Master	0%		0%	
33	Maxrad	17%		15%	
34	Motorola, Inc.	2%		12%	
35	Multiplier	15%		10%	
36	Packethop, Inc.	0%		0%	
37	Polyphasier	5%		5%	
38	Power Products	23%		5%	
39	Pyramind Communications	15%		15%	
40	Radio One Communication Service	0%		0%	
41	Radio Shack	1%		0%	
42	RF Industries	12%		5%	
43	Ritron	12%		20%	
44	Rohn	0%	plus ship	8%	
45	Signal Communications, LLC	0%		0%	
46	Specialized Products	0%		0%	

**08C-15S SUMMARY OF AWARDS**

Term Contract for Radio Repairs, Service, Installation and Preventative Maintenance and Related Products

DISCOUNTS		CAR-COM, INC		CITATION COMMUNICATIONS	
47	Tait	0%		15%	
48	Tessco	2%		10%	
49	Thomas & Betts	5%		0%	
50	Times	5%		10%	
51	Vega	15%		12%	
52	Weller	10%		0%	
53	Wireless Solutions	5%		5%	
54	Zetron	5%		10%	

**ADDITIONAL MANUFACTURER'S/VENDOR'S**

Code 3	8%		5%	
JPS	10%		5%	
Vertex	18%		10%	

		CAR-COM, INC			
911EP	5%				
Airaya Wireless	8%				
Alert-Able 2	10%				
EUPEN	11%	plus ship			
Gaitronics	5%				
ICOM	15%				
ICT Power Supplies	15%				
Kelrad	10%				
Klein	10%				
Midland	15%				
Nello Tower	5%	plus ship			
WiPath	5%				

				CITATION COMMUNICATIONS	
DB Spectra				10%	
M/A Com				10%	
Networkcar				10%	
Plantronics				12%	
Radiomate				5%	
Telex Communications				5%	
TX RX				5%	
Tyco Electronics				10%	

<b>ADDITIONAL INFORMATION</b>	
<b>CAR-COM, INC</b>	<b>CITATION COMMUNICATIONS</b>
After Warranty Bench Repair Rate: <b>\$45.00 Per Hour</b>	After Warranty Bench Repair Rate: <b>\$45.00 Per Hour</b>
Are your repairmen factory trained? <b>Yes</b>	Are your repairmen factory trained? <b>Yes</b>
If yes, for what manufacturers?	If yes, for what manufacturers?
<b>Johnson-1st Echelon</b>	<b>Kenwood</b>
<b>Telex-Vega-VoIP inclusive</b>	<b>M/A Com</b>
<b>Kenwood</b>	<b>Tyco Electronics</b>
<b>Midland</b>	<b>Yaesu</b>
	<b>Vertex/ Standard</b>
	<b>EF Johnson</b>
	<b>Code 3</b>
	<b>Telex</b>

Turnkey projects may involve work to prepare a site before the installation of equipment can take place. The following service may be required, please enter hourly rates for:

<b>CAR-COM, INC</b>		<b>CITATION COMMUNICATIONS</b>	
Trenching	<b>\$COST PLUS 10% per hr</b>	Trenching	<b>\$COST PLUS 15% per hr</b>
Asphalt & Paving	<b>\$COST PLUS 10% per hr</b>	Asphalt & Paving	<b>\$COST PLUS 15% per hr</b>
Water/Utilities (cable) Locator	<b>\$COST PLUS 10% per hr</b>	Water/Utilities (cable) Locator	<b>\$COST PLUS 15% per hr</b>
Concrete Removal/Replacement	<b>\$COST PLUS 10% per hr</b>	Concrete Removal/Replacement	<b>\$COST PLUS 15% per hr</b>
Sod Removal/Replacement	<b>\$COST PLUS 10% per hr</b>	Sod Removal/Replacement	<b>\$COST PLUS 15% per hr</b>
Other: <b>Interference Identification</b>	<b>\$90.00 per hr</b>	Other: <b>Project Manager</b>	<b>\$125.00 per hr</b>
Other: <b>Site Evaluation/Survey</b>	<b>\$30.00 per hr</b>	Other: <b>Consulting Services</b>	<b>\$125.00 per hr</b>