

Joe Moore Date: 5/31/11
Joseph M. Moore, Chief Operating Officer
Renewal approved per School Board Policy 6.14

INVITATION TO BID NO.: 08C-55HS - TERM CONTRACT FOR THE PURCHASE AND DELIVERY OF FIRE ALARM PRODUCTS

DATE: May 27, 2011
CONTRACT PERIOD: June 9, 2011 through June 8, 2012
DEPARTMENT: 9450 FUND: 1000 ACCOUNT: 115021
FUNDING SOURCE: Inventory
REQUESTING DEPARTMENT: Facilities Services

FINANCIAL IMPACT
The estimated annual financial impact to the District's budget is \$75,000. The source of funds is the Facilities Services budget.

CONTRACT RENEWAL

Term Contract No. 08C-55HS was awarded on June 6, 2008, to ADI, Florida State Fire and Security, Fire and Security Solutions, Inc., Graybar Electric, Jacksonville Sound & Communications, Palm Beach Battery Ventures LLC dba Batteries Plus, Rexel, Silmar Electronics and Simplex Grinnell LP for three years from June 9, 2008 through June 8, 2011 with the option to renew for two additional one-year periods.

The first option to renew is now being exercised for the period June 9, 2011 through June 8, 2012.

ADI, Florida State Fire and Security, Fire and Security Solutions, Inc., Graybar Electric, Jacksonville Sound & Communications, Palm Beach Battery Ventures LLC dba Batteries Plus, Rexel, Silmar Electronics and Simplex Grinnell LP have agreed to honor terms, conditions and pricing of existing contract for the forthcoming contract period.

The purpose of this contract is to secure a fixed percentage discount for the purchase of fire alarm products.

RECOMMENDATION: Based on satisfactory performance during the past contract period, it is recommended that the Term Contract for the Purchase and Delivery of Fire Alarm Products be renewed with ADI, Florida State Fire and Security, Fire and Security Solutions, Inc., Graybar Electric, Jacksonville Sound & Communications, Palm Beach Battery Ventures LLC dba Batteries Plus, Rexel, Silmar Electronics and Simplex Grinnell LP., for the period June 9, 2011 through June 8, 2012.

Note: Original RFP / Bid document is available upon request.

SS:GM:CS:ps

**INVITATION TO BID NO.: 08C-55H – TERM CONTRACT FOR THE PURCHASE AND DELIVERY OF
 FIRE ALARM PRODUCTS**

DATE: May 30, 2008
 DATE SOLICITED: May 2, 2008

DATE OPENED: May 23, 2008
 DATE POSTED: May 30, 2008

CONTRACT PERIOD: June 9, 2008 through June 8, 2011
 DEPARTMENT: 9450 FUND: 0100 FUNCTION: Various ACCOUNT: Various
 FUNDING SOURCE: Operating Budget – Various Objects
 REQUESTING DEPARTMENT: Maintenance and Plant Operations

FINANCIAL IMPACT

The financial impact to the General Fund budget is estimated at \$500,000. The source of funds is the Maintenance & Plant Operations Fund.

AWARD RECOMMENDATION / TABULATION

<u>VENDOR</u>	<u>MINORITY STATUS</u>	<u>ITEM 1</u>	<u>ITEM 2</u>	<u>ITEM 3</u>	<u>ITEM 4</u>
GRAYBAR ELECTRIC	--	<u>0.0%</u>	<u>20.0%</u>	<u>20.0%</u>	<u>0.0%</u>
JACKSONVILLE SOUND & COMMUNICATIONS	--	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>
ADI	--	--	--	--	--
FIRE AND SECURITY SOLUTIONS, INC.	--	--	--	--	--
FLORIDA STATE FIRE & SECURITY	--	--	--	--	--
SILMAR ELECTRONICS	--	--	--	--	--
SIMPLEX GRINNELL LP	--	--	--	--	--
PALM BEACH BATTERY VENTURES, LLC	--	--	--	--	--
REXEL	--	--	<u>40.1%</u>	<u>0.5%</u>	--

INVITATION TO BID NO. 08C-55H

<u>VENDOR</u>	<u>MINORITY STATUS</u>	<u>ITEM 5</u>	<u>ITEM 6</u>	<u>ITEM 7</u>	<u>ITEM 8</u>
GRAYBAR ELECTRIC	--	<u>48.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>
JACKSONVILLE SOUND & COMMUNICATIONS	--	<u>10.0%</u>	<u>10.0%</u>	<u>25.0%</u>	<u>0.0%</u>
ADI	--	<u>45.0%</u>	<u>30.0%</u>	--	--
FIRE AND SECURITY SOLUTIONS, INC.	--	--	--	--	--
FLORIDA STATE FIRE & SECURITY	--	--	--	--	--
SILMAR ELECTRONICS	--	<u>45.0%</u>	<u>15.0%</u>	--	--
SIMPLEX GRINNELL LP	--	--	--	--	--
PALM BEACH BATTERY VENTURES, LLC	--	--	--	--	--
REXEL	--	--	--	--	<u>1.0%</u>

<u>VENDOR</u>	<u>MINORITY STATUS</u>	<u>ITEM 9</u>	<u>ITEM 10</u>	<u>ITEM 11</u>	<u>ITEM 12</u>
GRAYBAR ELECTRIC	--	<u>52.0%</u>	<u>48.0%</u>	<u>45.0%</u>	<u>0.0%</u>
JACKSONVILLE SOUND & COMMUNICATIONS	--	<u>0.0%</u>	<u>10.0%</u>	<u>25.0%</u>	<u>0.0%</u>
ADI	--	<u>45.0%</u>	<u>56.0%</u>	--	--
FIRE AND SECURITY SOLUTIONS, INC.	--	<u>35.5%</u>	<u>35.5%</u>	--	--
FLORIDA STATE FIRE & SECURITY	--	<u>35.0%</u>	--	--	--
SILMAR ELECTRONICS	--	<u>48.0%</u>	<u>57.0%</u>	<u>50.0%</u>	--
SIMPLEX GRINNELL LP	--	--	--	--	--
PALM BEACH BATTERY VENTURES, LLC	--	--	--	--	--
REXEL	--	--	--	--	--

INVITATION TO BID NO. 08C-55H

<u>VENDOR</u>	<u>MINORITY STATUS</u>	<u>ITEM 13</u>	<u>ITEM 14</u>	<u>ITEM 15</u>	<u>ITEM 16</u>
GRAYBAR ELECTRIC	--	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>
JACKSONVILLE SOUND & COMMUNICATIONS	--	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>
ADI	--	--	--	--	<u>45.0%</u>
FIRE AND SECURITY SOLUTIONS, INC.	--	--	<u>35.5%</u>	--	--
FLORIDA STATE FIRE & SECURITY	--	--	<u>35.0%</u>	--	--
SILMAR ELECTRONICS	--	--	--	--	--
SIMPLEX GRINNELL LP	--	--	--	--	--
PALM BEACH BATTERY VENTURES, LLC	--	--	--	--	<u>44.0%</u>
REXEL	--	--	--	--	<u>28.1%</u>

<u>VENDOR</u>	<u>MINORITY STATUS</u>	<u>ITEM 17</u>	<u>ITEM 18</u>	<u>ITEM 19</u>	<u>ITEM 20</u>
GRAYBAR ELECTRIC	--	<u>0.0%</u>	<u>53.0%</u>	<u>0.0%</u>	<u>0.0%</u>
JACKSONVILLE SOUND & COMMUNICATIONS	--	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>
ADI	--	--	<u>30.0%</u>	--	--
FIRE AND SECURITY SOLUTIONS, INC.	--	--	--	--	--
FLORIDA STATE FIRE & SECURITY	--	--	<u>35.0%</u>	--	--
SILMAR ELECTRONICS	--	--	--	--	--
SIMPLEX GRINNELL LP	--	--	--	--	<u>15.0%</u>
PALM BEACH BATTERY VENTURES, LLC	--	--	--	--	--
REXEL	--	--	--	--	--

INVITATION TO BID NO. 08C-55H

<u>VENDOR</u>	<u>MINORITY STATUS</u>	<u>ITEM 21</u>	<u>ITEM 22</u>	<u>ITEM 23</u>
GRAYBAR ELECTRIC	--	<u>52.0%</u>	<u>54.0%</u>	<u>0.0%</u>
JACKSONVILLE SOUND & COMMUNICATIONS	--	<u>10.0%</u>	<u>10.0%</u>	<u>10.0%</u>
ADI	--	<u>45.0%</u>	<u>48.0%</u>	<u>0.0%</u>
FIRE AND SECURITY SOLUTIONS, INC.	--	<u>35.5%</u>	<u>35.5%</u>	--
FLORIDA STATE FIRE & SECURITY	--	<u>35.0%</u>	--	--
SILMAR ELECTRONICS	--	<u>40.0%</u>	<u>52.0%</u>	--
SIMPLEX GRINNELL LP	--	--	--	--
PALM BEACH BATTERY VENTURES, LLC	--	--	--	--
REXEL	--	--	--	--

RECOMMENDATION: It is recommended that the award be made to all responsive and responsible bidders in order to meet the needs of the School District.

Note: Original RFP / Bid document is available upon request.

BID PROTEST

Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a bidder wishes to protest a bid, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this bid pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000. Bond shall be conditioned upon the payment of all costs that may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs and charges, which shall be included in the final order of judgment.

DISQUALIFYING CRIMES

The bidder certifies by submission of this bid, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by the State of Florida or Federal Government. Further, bidder certifies that it has divulged, in its bid response, information regarding any of these actions or proposed actions with other governmental agencies.

SSM/ps

08C-55H – FIRE ALARM PRODUCTS

BID SUMMARY DOCUMENT

Vendor's provided a single fixed percentage discount based on the following manufacturer's current catalog price list.

<u>Item 1</u>	<u>BEST POWER</u>	
	Graybar Electric	0.0%
	Jacksonville Sound & Comm.	0.0%
<u>Item 2</u>	<u>BUSSMAN</u>	
	Graybar Electric	20.0%
	Jacksonville Sound & Comm.	0.0%
	Rexel	40.1%
<u>Item 3</u>	<u>CAROL CABLE CO.</u>	
	Graybar Electric	20.0%
	Jacksonville Sound & Comm..	0.0%
	Rexel	0.50%
<u>Item 4</u>	<u>CHEMTRONICS FIRE SYSTEMS</u>	
	Graybar Electric	0.0%
	Jacksonville Sound & Comm.	0.0%
<u>Item 5</u>	<u>DITEK</u>	
	ADI (Ademco)	45.0%
	Graybar Electric Co.	48.0%
	Jacksonville Sound & Comm.	10.0%
	Silmar Electronics	45.0%
<u>Item 6</u>	<u>EDCO</u>	
	ADI (Ademco)	30.0%
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	10.0%
	Silmar Electronics	15.0%
<u>Item 7</u>	<u>EDWARDS SYSTEM TECH (EST)</u>	
	Graybar Electric	0.0%
	Jacksonville Sound & Comm.	25.0%
<u>Item 8</u>	<u>EVERREADY</u>	
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	0.0%
	Rexel	1.0%

08C-55H – FIRE ALARM PRODUCTS

BID SUMMARY DOCUMENT

<u>Item 9</u>	<u>FIRELITE, INC.</u>	
	ADI (Ademco)	45.0%
	Fire and Security Solutions, Inc.	35.0%
	Florida State Fire & Security	35.0%
	Graybar Electric Co.	52.0%
	Jacksonville Sound & Comm.	0.0%
	Silmar Electronics	48.0%
<u>Item 10</u>	<u>GENTEX</u>	
	ADI (Ademco)	56.0%
	Fire and Security Solutions, Inc.	35.5%
	Graybar Electric Co.	48.0%
	Jacksonville Sound & Comm.	10.0%
	Silmar Electronics	57.0%
<u>Item 11</u>	<u>GE SECURITY</u>	
	Graybar Electric Co.	45.0%
	Jacksonville Sound & Comm.	25.0%
	Silmar Electronics	50.0%
<u>Item 12</u>	<u>KIDDE-FENWALL</u>	
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	0.0%
<u>Item 13</u>	<u>MANNESMAN TALLY</u>	
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	0.0%
<u>Item 14</u>	<u>NOTIFIER</u>	
	Fire and Security Solutions, Inc.	35.5%
	Florida State Fire & Security	35.0%
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	0.0%
<u>Item 15</u>	<u>OKIDATA</u>	
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	0.0%

08C-55H – FIRE ALARM PRODUCTS

BID SUMMARY DOCUMENT

<u>Item 16</u>	<u>POWERSONIC</u>	
	ADI (Ademco)	45.0%
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	0.0%
	Palm Beach Battery Ventures, LLC	44.0%
	Rexel	28.1%
<u>Item 17</u>	<u>RIXON-FIREMARK</u>	
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	0.0%
<u>Item 18</u>	<u>SAFETY TECH, INC (STI)</u>	
	ADI (Ademco)	30.0%
	Florida State Fire & Security	35.0%
	Graybar Electric Co.	53.0%
	Jacksonville Sound & Comm.	0.0%
<u>Item 19</u>	<u>SIEMENS CERBERUS</u>	
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	0.0%
<u>Item 20</u>	<u>SIMPLEX</u>	
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	0.0%
	Simplex Grinnell LP	15.0%
<u>Item 21</u>	<u>SYSTEM SENSOR</u>	
	ADI (Ademco)	45.0%
	Fire and Security Solutions, Inc.	35.5%
	Florida State Fire & Security	35.0%
	Graybar Electric Co.	52.0%
	Silmar Electronics	40.0%
<u>Item 22</u>	<u>WHEELLOCK</u>	
	ADI (Ademco)	48.0%
	Fire and Security Solutions, Inc.	35.5%
	Graybar Electric Co.	54.0%
	Jacksonville Sound & Comm.	10.0%
	Silmar Electronics	52.0%
<u>Item 23</u>	<u>YUASA</u>	
	ADI (Ademco)	0.0%
	Graybar Electric Co.	0.0%
	Jacksonville Sound & Comm.	10.0%

08C-55H – FIRE ALARM PRODUCTS

VENDOR INFORMATION

ADI (Ademco) **0000002108**
Ms. Robin O'Connor
3020 Highridge Rd.
Boynton Beach, FL 33426
Ph: 561-547-9800
Fax: 561-547-1400

FIRE AND SECURITY SOLUTIONS, INC. **0000004217**
Ms. Kimberly Jones
3000 High Ridge Road #9
Boynton Beach, FL 33426
Ph: 561-588-9542 or 866-757-7174
Fax: 561-588-9081

FLORIDA STATE FIRE & SECURITY **0000002447**
Mr. Mickey Wolk
3921 S.W. 47th Ave #1004
Davie, FL 33314
Ph: 954-791-1313
Fax 954-791-0688

GRAYBAR ELECTRIC **0000003218**
Mr. Shawn Seleski
1871 Old Okeechobee Road
West Palm Beach, FL 33409
Ph: 561-683-3801 or 800-688-3801
Fax; 561-683-5845

JACKSONVILLE SOUND & COMM. **0000003663**
Mr. John Patrick
1985 Corparte Square
Longwood, FL 32850
Ph: 407-332-1985
Fax: 407-332-0227

08C-55H – FIRE ALARM PRODUCTS

VENDOR INFORMATION

PALM BEACH BATTERY VENTURES, LLC.

dba BATTERIES PLUS

Ms. Brenda Phipps **0000005797**
6250 Lantana Road, Suite 1
Lake Worth, FL 33463
Ph: 561-304-0707
Fax: 561-304-0808

REXEL

0000003253

Mr. Bruce Gaum
6861 Garden Road
Riviera Beach, FL 33404
Ph: 561-845-6110 or 800-350-1982
Fax: 561-845-7558

SILMAR ELECTRONICS

0000002977

Mr. Eugene Castaneda
1100 N Florida Mango Road, Suite L
West Palm Beach FL, 33409
Ph: 561-683-9527 or 800-717-9274
Fax: 561-683-9529

SIMPLEX GRINNELL LP

0000002978

Mr. Edmond Tehan
1440 W. Indiantown Road Suite 250
Jupiter, FL 33458
Ph: 561-227-4140 or 800-873-0063
Fax: 561-747-7307