 Date: 5/10/12
Michael J. Burke, Chief Operating Officer /
Award per School Board Policy 6.14

INVITATION TO BID NO.: 08C-58S TERM CONTRACT FOR INTRUSION ALARM PRODUCTS

DATE: May 4, 2012
CONTRACT PERIOD: May 14, 2012 through May 13, 2013
DEPARTMENT: Various FUND: Various FUNCTION: Various ACCOUNT: Various
FUNDING SOURCE: Various Budgets including Operating and Capital
REQUESTING DEPARTMENT: School Police

| |
|--|
| FINANCIAL IMPACT |
| The estimated annual financial impact to the various Districts budgets is \$200,000. The source of funds is the various budgets. |

CONTRACT RENEWAL

Term Contract No. 08C-58S was awarded on May 12, 2008, to ADI, APS 2000, Inc., Biko, Inc., Jacksonville Sound & Communications, Inc., Silmar Electronics, Southern Lock & Supply and The Systems Depot for two years from May 14, 2008 through May 13, 2010 with the option to renew for three additional one-year periods.

The first option to renew was exercised for the period May 14, 2010 through May 13, 2011.

The second option to renew was exercised for the period May 14, 2011 through May 13, 2012.

The third and final option to renew is being exercised for the period May 14, 2012 through May 13, 2013.

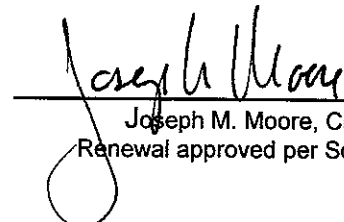
APS 2000, Inc., Jacksonville Sound & Communications, Inc., Silmar Electronics, and Southern Lock & Supply have agreed to honor terms, conditions and pricing of existing contract for the forthcoming contract period. ADI, Biko, Inc. and The Systems Depot have chosen not to renew their contract.

Items to be purchased from various manufacturers include electronic parts and equipment used to maintain the intrusion alarms throughout the District.

RECOMMENDATION: Based on satisfactory performance during the past contract period, it is recommended that the Term Contract for Intrusion Alarm Products be renewed with APS 200, Inc., Jacksonville Sound & Communications, Inc., Silmar Electronics and Southern Lock & Supply for the period May 14, 2012 through May 13, 2013.

Note: Original RFP / Bid document is available upon request.

 SS:GMCB:mg

 Date: 5/6/11
Joseph M. Moore, Chief Operating Officer
Renewal approved per School Board Policy 6.14

INVITATION TO BID NO.: 08C-58S - TERM CONTRACT FOR INTRUSION ALARM PRODUCTS

DATE: May 4, 2011
CONTRACT PERIOD: May 14, 2011 through May 13, 2012
DEPARTMENT: Various FUND: Various FUNCTION: Various ACCOUNT: Various
FUNDING SOURCE: Various Budgets
REQUESTING DEPARTMENT: School Police

| |
|--|
| FINANCIAL IMPACT |
| The estimated annual financial impact to the District's budget is \$100,000. The source of funds is the School Police Department's budget. |

CONTRACT RENEWAL

Term Contract No. 08C-58S was awarded on May 12, 2008, to ADI, APS 2000, Inc., Biko, Inc., Jacksonville Sound & Communications, Inc., Silmar Electronics, Southern Lock & Supply and The Systems Depot for two years from May 14, 2008 through May 13, 2010 with the option to renew for three additional one-year periods.

On May 4, 2010, the first option to renew contract was exercised for the period May 14, 2010 through May 13, 2011.

The second option to renew is now being exercised for the period May 14, 2011 through May 13, 2012

ADI, APS 2000, Inc., Biko, Inc., Jacksonville Sound & Communications, Inc., Silmar Electronics, Southern Lock & Supply have agreed to honor terms, conditions and pricing of existing contract for the forthcoming contract period.

The Systems Depot has chosen not to renew.

Items to be purchased from various manufacturers include electronic parts and equipment used to maintain the intrusion alarms throughout the District.

RECOMMENDATION: Based on satisfactory performance during the past contract period, it is recommended that the Term Contract for Intrusion Alarm Products be renewed with ADI, APS 2000, Inc., Biko, Inc., Jacksonville Sound & Communications, Inc., Silmar Electronics and Southern Lock & Supply for the period May 14, 2011 through May 13, 2012.

Note: Original RFP / Bid document is available upon request.

 ss:GMC:ps

Joe Moore Date: 5/4/10
Joseph M. Moore, Chief Operating Officer
Renewal approved per School Board Policy 6.14

INVITATION TO BID NO.: 08C-58S - TERM CONTRACT FOR INTRUSION ALARM PRODUCTS

DATE: May 4, 2010
CONTRACT PERIOD: May 14, 2010 through May 13, 2011
DEPARTMENT: Various FUND: Various FUNCTION: Various ACCOUNT: Various
FUNDING SOURCE: Various Budgets
REQUESTING DEPARTMENT: School Police

FINANCIAL IMPACT

The estimated annual financial impact to the District budget is \$ 150,000. The source of funds is the School Police Department budget.

CONTRACT RENEWAL

Term Contract No. 08C-58S was awarded on May 12, 2008, to ADI, APS 2000, Inc. Biko, Inc., Jacksonville Sound & Communications, Inc., Silmar Electronics, Southern Lock & Supply and The Systems Depot for two years from May 14, 2008 through May 13, 2010 with the option to renew for three additional one-year periods.

The first option to renew is now being exercised for the period May 14, 2010 through May 13, 2011.

ADI, APS 2000, Inc., Biko, Inc., Jacksonville Sound & Communications, Inc., Silmar Electronics, Southern Lock & Supply have agreed to honor terms, conditions and pricing of existing contract for the forthcoming contract period.

The Systems Depot renewed the contract with price increases.

Items to be purchased from various manufacturers include electronic parts and equipment used to maintain the intrusion alarms throughout the District.

RECOMMENDATION: Based on satisfactory performance during the past contract period, it is recommended that the Term Contract for Intrusion Alarm Products be renewed with ADI, APS 2000, Inc. Biko, Inc., Jacksonville Sound & Communications, Inc., Silmar Electronics, Southern Lock & Supply and The Systems Depot for the period May 14, 2010 through May 13, 2011.

Note: Original RFP / Bid document is available upon request.

SS:GM:CS:ps

| <u>VENDOR</u> | <u>ITEM 8</u> | <u>ITEM 9</u> | <u>ITEM 10</u> | <u>ITEM 11</u> |
|---|---------------|---------------|----------------|----------------|
| ADI | 12.33 | --- | <u>10%</u> | --- |
| APS 2000, Inc. | 18.75 | --- | <u>18%</u> | --- |
| BIKO, Inc. | --- | --- | <u>7%</u> | <u>10%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | 13.00 | <u>676.00</u> | <u>30%</u> | <u>0%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | --- | --- | --- | --- |
| Southern Lock & Supply | --- | --- | --- | --- |
| The Systems Depot | <u>11.50</u> | --- | --- | --- |

| <u>VENDOR</u> | <u>ITEM 12</u> | <u>ITEM 13</u> | <u>ITEM 14</u> | <u>ITEM 15</u> |
|---|----------------|----------------|----------------|----------------|
| ADI | <u>0%</u> | --- | --- | --- |
| APS 2000, Inc. | --- | --- | --- | --- |
| BIKO, Inc. | <u>5%</u> | <u>10%</u> | <u>8%</u> | <u>6%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | <u>0%</u> | <u>0%</u> | <u>0%</u> | <u>10%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | <u>22%</u> | --- | --- | --- |
| Southern Lock & Supply | --- | --- | --- | --- |
| The Systems Depot | <u>33%</u> | <u>35%</u> | --- | --- |

| <u>VENDOR</u> | <u>ITEM 16</u> | <u>ITEM 17</u> | <u>ITEM 18</u> | <u>ITEM 19</u> |
|---|----------------|----------------|----------------|----------------|
| ADI | --- | --- | --- | --- |
| APS 2000, Inc. | --- | --- | --- | --- |
| BIKO, Inc. | <u>5%</u> | <u>10%</u> | <u>8%</u> | <u>6%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | <u>0%</u> | <u>0%</u> | <u>0%</u> | <u>0%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | --- | --- | --- | --- |
| Southern Lock & Supply | --- | --- | <u>48%</u> | --- |
| The Systems Depot | --- | --- | --- | --- |

| <u>VENDOR</u> | <u>ITEM 20</u> | <u>ITEM 21</u> | <u>ITEM 22</u> | <u>ITEM 23</u> |
|---|----------------|----------------|----------------|----------------|
| ADI | --- | <u>40%</u> | --- | <u>28%</u> |
| APS 2000, Inc. | --- | --- | --- | --- |
| BIKO, Inc. | <u>10%</u> | <u>8%</u> | <u>5%</u> | <u>10%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | <u>0%</u> | <u>10%</u> | <u>0%</u> | <u>25%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | <u>38%</u> | <u>52%</u> | --- | --- |
| Southern Lock & Supply | --- | --- | --- | --- |
| The Systems Depot | --- | <u>30%</u> | <u>30%</u> | <u>30%</u> |

| <u>VENDOR</u> | <u>ITEM 24</u> | <u>ITEM 25</u> | <u>ITEM 26</u> | <u>ITEM 27</u> |
|---|----------------|----------------|----------------|----------------|
| ADI | --- | --- | --- | --- |
| APS 2000, Inc. | --- | --- | --- | --- |
| BIKO, Inc. | <u>7%</u> | <u>7%</u> | <u>5%</u> | <u>8%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | <u>0%</u> | <u>0%</u> | <u>15%</u> | <u>15%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | --- | --- | --- | --- |
| Southern Lock & Supply | --- | --- | --- | --- |
| The Systems Depot | --- | --- | --- | --- |

| <u>VENDOR</u> | <u>ITEM 28</u> | <u>ITEM 29</u> | <u>ITEM 30</u> | <u>ITEM 31</u> |
|---|----------------|----------------|----------------|----------------|
| ADI | --- | <u>10%</u> | --- | <u>35%</u> |
| APS 2000, Inc. | --- | <u>18%</u> | --- | --- |
| BIKO, Inc. | <u>10%</u> | <u>5%</u> | <u>5%</u> | <u>7%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | <u>0%</u> | <u>0%</u> | <u>0%</u> | <u>10%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | --- | --- | --- | <u>40%</u> |
| Southern Lock & Supply | --- | --- | --- | --- |
| The Systems Depot | --- | --- | --- | <u>25%</u> |

| <u>VENDOR</u> | <u>ITEM 32</u> | <u>ITEM 33</u> | <u>ITEM 34</u> | <u>ITEM 35</u> |
|---|----------------|----------------|----------------|----------------|
| ADI | <u>50%</u> | --- | --- | --- |
| APS 2000, Inc. | --- | --- | --- | --- |
| BIKO, Inc. | <u>10%</u> | <u>10%</u> | <u>10%</u> | <u>5%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | <u>0%</u> | <u>0%</u> | <u>0%</u> | <u>0%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | --- | --- | --- | --- |
| Southern Lock & Supply | --- | --- | --- | --- |
| The Systems Depot | --- | --- | --- | --- |

| <u>VENDOR</u> | <u>ITEM 36</u> | <u>ITEM 37</u> | <u>ITEM 38</u> | <u>ITEM 39</u> |
|---|----------------|----------------|----------------|----------------|
| ADI | --- | --- | --- | <u>10%</u> |
| APS 2000, Inc. | --- | --- | --- | --- |
| BIKO, Inc. | <u>9%</u> | <u>7%</u> | <u>5%</u> | <u>7%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | <u>0%</u> | <u>0%</u> | <u>0%</u> | <u>10%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | --- | --- | --- | <u>33%</u> |
| Southern Lock & Supply | --- | --- | --- | --- |
| The Systems Depot | --- | --- | --- | <u>20%</u> |

| <u>VENDOR</u> | <u>ITEM 40</u> | <u>ITEM 41</u> | <u>ITEM 42</u> | <u>ITEM 43</u> |
|---|----------------|----------------|----------------|----------------|
| ADI | --- | --- | <u>30%</u> | --- |
| APS 2000, Inc. | --- | --- | --- | --- |
| BIKO, Inc. | <u>10%</u> | <u>9%</u> | <u>7%</u> | <u>10%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | <u>0%</u> | <u>0%</u> | <u>0%</u> | <u>0%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | --- | --- | --- | --- |
| Southern Lock & Supply | --- | --- | --- | --- |
| The Systems Depot | --- | --- | --- | --- |

| <u>VENDOR</u> | <u>ITEM 44</u> | <u>ITEM 45</u> | <u>ITEM 46</u> | <u>ITEM 47</u> |
|---|----------------|----------------|----------------|----------------|
| ADI | --- | <u>40%</u> | --- | --- |
| APS 2000, Inc. | --- | --- | --- | <u>18%</u> |
| BIKO, Inc. | <u>5%</u> | <u>8%</u> | <u>7%</u> | <u>9%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | <u>0%</u> | <u>10%</u> | <u>10%</u> | <u>10%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | --- | <u>40%</u> | --- | <u>5%</u> |
| Southern Lock & Supply | --- | <u>52%</u> | --- | --- |
| The Systems Depot | --- | <u>33%</u> | --- | --- |

| <u>VENDOR</u> | <u>ITEM 48</u> | <u>ITEM 49</u> | <u>ITEM 50</u> | <u>ITEM 51</u> |
|---|----------------|----------------|----------------|----------------|
| ADI | --- | --- | --- | --- |
| APS 2000, Inc. | --- | --- | --- | --- |
| BIKO, Inc. | <u>10%</u> | <u>9%</u> | <u>6%</u> | <u>8%</u> |
| Glades Parts Co./dba Original Equipment | --- | --- | --- | --- |
| Jacksonville Sound & Communications, Inc. | <u>10%</u> | <u>0%</u> | <u>0%</u> | <u>0%</u> |
| Palm Beach Battery Ventures, LLC | --- | --- | --- | --- |
| Silmar Electronics | --- | --- | --- | --- |
| Southern Lock & Supply | <u>50%</u> | --- | --- | --- |
| The Systems Depot | --- | --- | --- | --- |

| <u>VENDOR</u> | <u>ITEM 52</u> |
|---|----------------|
| ADI | --- |
| APS 2000, Inc. | --- |
| BIKO, Inc. | <u>8%</u> |
| Glades Parts Co./dba Original Equipment | --- |
| Jacksonville Sound & Communications, Inc. | <u>0%</u> |
| Palm Beach Battery Ventures, LLC | --- |
| Silmar Electronics | --- |
| Southern Lock & Supply | --- |
| The Systems Depot | <u>27%</u> |

LEGEND:

_____ = Award

() = Reject

MINORITY - (2-Black, 3-Hispanic, 4-Indian/Alaska, 5-Asian, 6-Women, 7-Disabled, 8-Other)

EXCEPTIONS:

Glades Parts Co., dba Original Equipment

Reject Item 1. Manufacturer/part number is different than specified on Item Response Form.

Palm Beach Battery Ventures, LLC

Reject Item 1. Manufacturer/part number is different than specified on Item Response Form.

Silmar Electronics

Reject Item 1. Manufacturer/part number is different than specified on Item Response Form.

RECOMMENDATION: SECTION I: Items 1-9 - It is recommended that the award be made to the lowest bid from the responsive and responsible bidder, as indicated above, and authorize the use of the next lowest bidder(s) meeting the same conditions in the event the original awardee cannot fulfill their contract.

SECTION II: Items 10-52 - It is recommended that the award be made to all responsive and responsible bidders in order to meet the needs of the School District.

Note: Original RFP / Bid document is available upon request.

SUMMARY OF AWARDS

ADI

| | | |
|--------|---|----------|
| Item 2 | - | \$625.00 |
| Item 3 | - | 30.70 |
| Item 4 | - | 40.95 |
| TOTAL | | \$696.65 |

JACKSONVILLE SOUND & COMMUNICATIONS, INC.

| | | |
|--------|---|----------|
| Item 1 | - | \$ 27.00 |
| Item 9 | - | 676.00 |
| TOTAL | | \$703.00 |

SOUTHERN LOCK & SUPPLY

| | | |
|--------|---|----------|
| Item 5 | - | \$396.06 |
| Item 6 | - | 486.49 |
| TOTAL | | \$882.55 |

THE SYSTEMS DEPOT

| | | |
|--------|---|----------|
| Item 7 | - | \$ 48.00 |
| Item 8 | - | \$ 11.50 |
| TOTAL | | \$ 59.50 |

BID PROTEST

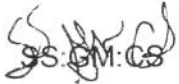
Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a bidder wishes to protest a bid, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this bid pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000. Bond shall be conditioned upon the payment of all costs that may be

adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs and charges, which shall be included in the final order of judgment.

DISQUALIFYING CRIMES

The bidder certifies by submission of this bid, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by the State of Florida or Federal Government. Further, bidder certifies that it has divulged, in its bid response, information regarding any of these actions or proposed actions with other governmental agencies.


SS:GM:CS