

William F. Malone Date: 10/14/11
William F Malone, Superintendent

Renewal approved per School Board Policy 6.14

INVITATION TO BID NO.: 09C-1K - TERM CONTRACT FOR LANDSCAPE MAINTENANCE

DATE: October 3, 2011

CONTRACT PERIOD: November 1, 2011 through October 31, 2012

DEPARTMENT: 9456 FUND: 1000 FUNCTION: 7902 ACCOUNT: 539900

FUNDING SOURCE: Operating Budget – Repair/ Maintenance

REQUESTING DEPARTMENT: Facilities Services

FINANCIAL IMPACT

The estimated annual financial impact to the Operating Budget-Repair/Maintenance budget is \$ 2,750,000. The source of funds is the Facilities Services budget.

CONTRACT RENEWAL

Term Contract No.09C-1K was awarded on October 3, 2008, to A&B Webb Enterprise, Inc., East Coast Landscape Management, Inc., Fairlawns, Hector Lopez Lawn Care, Latona View Lawn Crew Inc., LV Superior Landscaping, Inc., Maia Lawn and Landscaping Services, Powell Landscaping & Design, Quality Cut & Lawn Maintenance, Inc., Ricketts Lawn Care, Sod Unlimited, Tare Landscape, Inc., and Turfpro Services, Inc., for two years from November 1, 2008 through October 31, 2010 with the option to renew for three additional one-year periods.

The first option to renew was exercised for the period November 1, 2010 through October 31, 2011.

The second option to renew is now being exercised for the period November 1, 2011 through October 31, 2012.

East Coast Landscape Management, Inc., Fairlawns, Latona View Lawn Crew Inc., LV Superior Landscaping, Inc., Maia Lawn and Landscaping Services, Powell Landscaping & Design, Quality Cut & Lawn Maintenance, Inc., Ricketts Lawn Care, Sod Unlimited, Tare Landscape, Inc., has agreed to honor terms, conditions and pricing of existing contract for the forthcoming contract period.

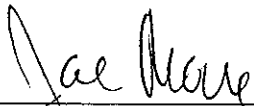
Turfpro Services, Inc. opted not to renew.

Items to be purchased include Landscape Maintenance Services for all School District properties.

RECOMMENDATION: Based on satisfactory performance during the past contract period, it is recommended that the Term Contract for Landscape Maintenance be renewed with East Coast Landscape Management, Inc., Fairlawns, Latona View Lawn Crew Inc., LV Superior Landscaping, Inc., Maia Lawn and Landscaping Services, Powell Landscaping & Design, Quality Cut & Lawn Maintenance, Inc., Ricketts Lawn Care, Sod Unlimited, Tare Landscape, Inc. for the period November 1, 2011 through October 31, 2012.

Note: Original RFP / Bid document is available upon request.

SS: GM JB:ps

 Date: 10/21/10
Joseph M. Moore, Chief Operating Officer
Renewal approved per School Board Policy 6.14

INVITATION TO BID NO.: 09C-1K TERM CONTRACT FOR LANDSCAPE MAINTENANCE

DATE: October 18, 2010
CONTRACT PERIOD: November 1, 2010 through October 31, 2011
DEPARTMENT: 9456 FUND: 1000 FUNCTION: 7902 ACCOUNT: 539900
FUNDING SOURCE: Operating Budget-Repair/Maintenance
REQUESTING DEPARTMENT: Facilities Services

FINANCIAL IMPACT

The estimated annual financial impact to the Operating Budget-Repair/Maintenance budget is \$3,500,000. The source of funds is the Facilities Services budget.

CONTRACT RENEWAL

Term Contract No. 09C-1K was awarded on October 3, 2008, to A&B Webb Enterprise, Inc., East Coast Landscape Management, Inc., Fairlawns, Hector Lopez Lawn Care, Latona View Lawn Crew Inc., LV Superior Landscaping, Inc., Maia Lawn and Landscaping Services, Powell Landscaping & Design, Quality Cut & Lawn Maintenance, Inc., Ricketts Lawn Care, Sod Unlimited, Tare Landscape, Inc., and Turfpro Services, Inc., for two years from November 1, 2008 through October 31, 2010 with the option to renew for three additional one-year periods.

The first option to renew is now being exercised for the period November 1, 2010 through October 31, 2011.

East Coast Landscape Management, Inc., Fairlawns, Latona View Crew, Inc., LV Superior Landscaping, Inc., Maia Lawn and Landscaping Services, Powell Landscaping & Design, Quality Cut & Lawn Maintenance, Inc., Ricketts Lawn Care, Sod Unlimited, Tare Landscape, Inc., and Turfpro Services, Inc., have agreed to honor terms, conditions and pricing of existing contract for the forthcoming contract period.

A&B Webb Enterprise, Inc, and Hector Lopez Lawn Care, have chosen to withdraw from the bid.

Items to be purchased include Landscape Maintenance Service for all School District Properties.

RECOMMENDATION: Based on satisfactory performance during the past contract period, it is recommended that the Term Contract for Landscape Maintenance be renewed with East Coast Landscape Management, Inc., Fairlawns, Latona View Crew, Inc., LV Superior Landscaping, Inc., Maia Lawn and Landscaping Services, Powell Landscaping & Design, Quality Cut & Lawn Maintenance, Inc., Ricketts Lawn Care, Sod Unlimited, Tare Landscape, Inc., and Turfpro Services, Inc., for the period November 1, 2010 through October 1, 2011.

Note: Original RFP / Bid document is available upon request.


S.M. JB:mg

VENDOR

	<u>GROUP 3</u>	<u>GROUP 4</u>	<u>GROUP 5</u>
A&B WEBB ENTERPRISE INC	\$256,700.00	\$285,600.00	\$214,200.00
ALLEN HATCHERS' LAWN CARE	\$479,808.00	\$475,456.00	\$404,294.00
B.W.C INC.	\$453,050.00	\$516,800.00	\$387,090.00
BEMBRY & SON LAWN MAINTANENCE, LLC	(\$406,300.00)	(\$357,850.00)	(\$308,550.00)
CLM INC.	(\$603,500.00)	(\$603,500.00)	(\$448,800.00)
D&R SUPERIOR LANDSCAPING SERVICES	(\$199,920.00)	(\$206,720.00)	NO BID
DEENA LANDSCAPING, INC	(\$248,676.00)	(\$301,920.00)	(\$197,880.00)
EAST COAST LANDSCAPE MANAGEMENT, INC.	\$319,872.00	\$310,080.00	\$292,468.00
FAIRLAWNS	\$329,800.00	\$300,050.00	\$253,300.00
FIRST GENESIS LAWN SERVICE INC.	(\$320,960.00)	(\$313,820.00)	(\$262,480.00)
HECTOR LOPEZ LAWN CARE	\$230,350.00	\$219,300.00	\$183,770.00
LATONA VIEW LAWN CREW INC.	\$284,580.00	\$295,800.00	\$260,100.00
LUNA LANDSCAPING	NO BID	\$403,716.00	\$346,256.00
LV SUPERIOR LANDSCAPING, INC.	NO BID	NO BID	NO BID
MAIA LAWN AND LANDSCAPE SERVICES	\$267,172.00	\$262,140.00	\$207,128.00
MARTIN LANDSCAPING	\$329,885.00	\$339,218.00	\$293,845.00
MEAN GREEN LAWN TEAM	(\$398,650.00)	(\$351,050.00)	(\$300,050.00)
OL MAN & SONS INC.	\$503,200.00	\$413,440.00	\$360,400.00
POWELL LANDSCAPING & DESIGN	\$353,600.00	\$386,240.00	\$307,598.00
QUALITY CUT & LAWN MAINTENANCE INC	\$445,400.00	\$413,950.00	\$355,300.00
RICKETTS LAWN CARE	\$304,640.00	\$308,040.00	\$267,580.00
SOD UNLIMITED	\$351,900.00	\$304,300.00	\$258,400.00
SUPERIOR LANDSCAPING LAWN SERVICE, INC	\$369,852.00	\$382,432.00	\$318,274.00
TARE LANDSCAPE, INC.	\$263,160.00	\$295,936.00	\$249,696.00
TURFPRO SERVICES, INC	NO BID	NO BID	NO BID
USA GARDEN SERVICES,LLC	(\$849,660.00)	(\$878,560.00)	(\$731,170.00)

VENDOR

	<u>GROUP 6</u>	<u>GROUP 7</u>	<u>GROUP 8</u>
A&B WEBB ENTERPRISE INC	\$251,600.00	\$275,400.00	\$295,800.00
ALLEN HATCHERS' LAWN CARE	\$564,774.00	\$440,300.00	\$411,366.00
B.W.C INC.	\$522,070.00	\$535,500.00	\$500,310.00
BEMBRY & SON LAWN MAINTANENCE, LLC	(\$287,300.00)	(\$260,100.00)	(\$331,500.00)
CLM INC.	(\$388,450.00)	(\$385,900.00)	(\$445,400.00)
D&R SUPERIOR LANDSCAPING SERVICES	NO BID	NO BID	NO BID
DEENA LANDSCAPING, INC	(\$204,850.00)	(\$265,506.00)	(\$218,620.00)
EAST COAST LANDSCAPE MANAGEMENT, INC.	\$288,150.00	\$309,400.00	\$324,972.00
FAIRLAWNS	\$231,200.00	NO BID	NO BID
FIRST GENESIS LAWN SERVICE INC.	(\$345,780.00)	(\$357,000.00)	(\$333,540.00)
HECTOR LOPEZ LAWN CARE	\$231,880.00	\$238,000.00	\$230,690.00
LATONA VIEW LAWN CREW INC.	\$277,100.00	\$344,080.00	\$323,680.00
LUNA LANDSCAPING	\$461,924.00	\$481,372.00	\$443,496.00
LV SUPERIOR LANDSCAPING, INC.	NO BID	NO BID	NO BID
MAIA LAWN AND LANDSCAPE SERVICES	\$194,208.00	\$168,300.00	\$230,996.00
MARTIN LANDSCAPING	\$374,578.00	\$416,500.00	\$389,130.00
MEAN GREEN LAWN TEAM	(\$306,850.00)	(\$275,400.00)	(\$338,300.00)
OL MAN & SONS INC.	\$345,780.00	\$357,000.00	\$396,780.00
POWELL LANDSCAPING & DESIGN	\$434,520.00	\$357,544.00	\$320,178.00
QUALITY CUT & LAWN MAINTENANCE INC	\$292,400.00	\$307,700.00	\$357,000.00
RICKETTS LAWN CARE	\$244,800.00	\$263,840.00	\$297,160.00
SOD UNLIMITED	\$236,300.00	\$251,600.00	\$283,900.00
SUPERIOR LANDSCAPING LAWN SERVICE, INC	\$426,462.00	\$440,300.00	\$411,366.00

TARE LANDSCAPE, INC.	\$213,350.00	\$290,564.00	\$297,806.00
TURFPRO SERVICES, INC	NO BID	NO BID	NO BID
USA GARDEN SERVICES,LLC	(\$979,710.00)	(\$1,011,500.00)	(\$939,250.00)

<u>VENDOR</u>	<u>GROUP 9</u>	<u>GROUP 10</u>	<u>GROUP 11</u>
A&B WEBB ENTERPRISE INC	\$265,200.00	\$316,200.00	\$261,800.00
ALLEN HATCHERS' LAWN CARE	\$440,232.00	\$599,760.00	\$624,240.00
B.W.C INC.	\$489,600.00	\$599,760.00	\$468,180.00
BEMBRY & SON LAWN MAINTANENCE, LLC	(\$334,900.00)	(\$297,500.00)	(\$270,300.00)
CLM INC.	(\$501,500.00)	(\$480,250.00)	(\$364,650.00)
D&R SUPERIOR LANDSCAPING SERVICES	NO BID	NO BID	NO BID
DEENA LANDSCAPING, INC	(\$228,650.00)	(\$282,540.00)	(\$273,700.00)
EAST COAST LANDSCAPE MANAGEMENT, INC.	<u>\$338,640.00</u>	\$399,840.00	\$239,292.00
FAIRLAWNS	NO BID	NO BID	\$227,800.00
FIRST GENESIS LAWN SERVICE INC.	(\$341,360.00)	(\$399,840.00)	(\$321,980.00)
HECTOR LOPEZ LAWN CARE	\$426,088.00	\$506,464.00	\$273,836.00
LATONA VIEW LAWN CREW INC.	\$336,260.00	\$404,600.00	\$324,700.00
LUNA LANDSCAPING	\$446,964.00	\$537,132.00	NO BID
LV SUPERIOR LANDSCAPING, INC.	NO BID	NO BID	NO BID
MAIA LAWN AND LANDSCAPE SERVICES	\$248,336.00	\$262,820.00	\$229,092.00
MARTIN LANDSCAPING	\$405,620.00	\$466,480.00	\$366,690.00
MEAN GREEN LAWN TEAM	(\$326,400.00)	(\$309,400.00)	(\$260,950.00)
OL MAN & SONS INC.	\$451,520.00	\$533,120.00	\$416,160.00
POWELL LANDSCAPING & DESIGN	(312,528.00)	\$466,480.00	\$364,140.00
QUALITY CUT & LAWN MAINTENANCE INC	\$377,400.00	\$357,850.00	\$251,600.00
RICKETTS LAWN CARE	\$332,180.00	\$319,600.00	<u>\$239,700.00</u>
SOD UNLIMITED	\$294,100.00	<u>\$294,100.00</u>	\$302,600.00
SUPERIOR LANDSCAPING LAWN SERVICE, INC	\$417,656.00	\$482,936.00	\$384,948.00
TARE LANDSCAPE, INC.	\$327,420.00	\$263,296.00	\$242,386.00
TURFPRO SERVICES, INC	NO BID	NO BID	NO BID
USA GARDEN SERVICES,LLC	(\$941,120.00)	(\$1,135,770.00)	(\$884,340.00)

<u>VENDOR</u>	<u>GROUP 12</u>	<u>GROUP 13</u>
A&B WEBB ENTERPRISE INC	\$261,800.00	\$295,800.00
ALLEN HATCHERS' LAWN CARE	\$663,306.00	\$671,330.00
B.W.C INC.	\$556,920.00	\$561,510.00
BEMBRY & SON LAWN MAINTANENCE, LLC	(\$316,200.00)	(\$360,400.00)
CLM INC.	(\$422,450.00)	NO BID
D&R SUPERIOR LANDSCAPING SERVICES	NO BID	NO BID
DEENA LANDSCAPING, INC	(\$256,700.00)	(\$286,960.00)
EAST COAST LANDSCAPE MANAGEMENT, INC.	\$304,572.00	\$488,308.00
FAIRLAWNS	\$282,200.00	\$404,600.00
FIRST GENESIS LAWN SERVICE INC.	(\$371,280.00)	(\$452,370.00)
HECTOR LOPEZ LAWN CARE	\$284,682.00	\$291,618.00
LATONA VIEW LAWN CREW INC.	\$368,900.00	\$484,160.00
LUNA LANDSCAPING	\$498,508.00	NO BID
LV SUPERIOR LANDSCAPING, INC.	<u>\$199,750.00</u>	NO BID
MAIA LAWN AND LANDSCAPE SERVICES	\$259,896.00	\$261,800.00
MARTIN LANDSCAPING	\$433,160.00	\$492,728.00
MEAN GREEN LAWN TEAM	(\$331,500.00)	(\$348,500.00)
OL MAN & SONS INC.	\$433,160.00	\$561,510.00
POWELL LANDSCAPING & DESIGN	\$396,032.00	\$499,120.00

QUALITY CUT & LAWN MAINTENANCE INC	\$307,700.00	\$404,600.00
RICKETTS LAWN CARE	\$291,040.00	\$328,440.00
SOD UNLIMITED	\$368,900.00	NO BID
SUPERIOR LANDSCAPING LAWN SERVICE, INC	\$457,912.00	\$461,686.00
TARE LANDSCAPE, INC.	\$318,648.00	\$345,236.00
TURFPRO SERVICES, INC	NO BID	<u>\$273,642.54</u>
USA GARDEN SERVICES,LLC	(\$1,051,960.00)	(\$1,060,630.00)

LEGEND:

_____ = Award - Primary

() = Reject

MINORITY - (2-Black, 3-Hispanic, 4-Indian/Alaska, 5-Asian, 6-Women, 7-Disabled, 8-Other)

EXCEPTIONS:

BEMBRY & SON LAWN MAINTANENCE, LLC – Reject bid per Special Condition "K", References - references not over 10 acres.

CLM INC. – Reject bid per Special Condition "K", References - references not over 10 acres.

D&R SUPERIOR LANDSCAPING SERVICES – Reject bid per Special Condition "K", References – not as specified and/or unattainable. Per Specifications "Personnel and Equipment Requirements" - vendor failed to provide equipment list.

DEENA LANDSCAPING, INC – Reject bid per Special Condition "K", References - references not over 10 acres.

FIRST GENESIS LAWN SERVICE INC. – Reject bid per Special Condition "K", References - references not over 10 acres.

MEAN GREEN LAWN TEAM – Reject bid per Special Condition "K", References - references not over 10 acres.

POWELL LANDSCAPING & DESIGN – Reject Group 9 not all items bid in group per Special Condition "B" Award - It is necessary for bidder to bid on every item in the particular group for which the bidder submits a bid in order to have a bid considered.

SOD RANGERS LAWN MAINTENANCE INC – Vendor requested to withdraw bid submitted.

USA GARDEN SERVICES, LLC – Reject bid per Special Condition "K", References - references not over 10 acres.

RECOMMENDATION: It is recommended that award be made to multiple bidders offering lowest cost and meeting terms, conditions and specifications as indicated above, with no more than one group awarded to each bidder. Where one was the lowest bidder for more than one group the District, at its sole discretion, selected the bidder to be awarded for that group. The selection was based on the cost differential to the next lowest bidder, the location of the vendor and other relevant factors.

It will be at the District's discretion to select from the pool of awarded contractors to assume additional acreage for any contractor who defaults on their awarded contract.

Note: Original RFP / Bid document is available upon request.

SUMMARY OF AWARDS

<u>GROUP</u>	<u>VENDOR</u>	<u>AWARD</u>
Group 1	QUALITY CUT & LAWN MAINTENANCE INC	\$340,000.00
Group 2	TARE LANDSCAPE, INC.	\$204,850.00
Group 3	LATONA VIEW LAWN CREW INC.	\$284,580.00
Group 4	HECTOR LOPEZ LAWN CARE	\$219,300.00
Group 5	A&B WEBB ENTERPRISE INC	\$214,200.00
Group 6	FAIRLAWNS	\$231,200.00
Group 7	MAIA LAWN AND LANDSCAPE SERVICES	\$168,300.00
Group 8	POWELL LANDSCAPING & DESIGN	\$320,178.00
Group 9	EAST COAST LANDSCAPE MANAGEMENT, INC.	\$338,640.00
Group 10	SOD UNLIMITED	\$294,100.00
Group 11	RICKETTS LAWN CARE	\$239,700.00
Group 12	LV SUPERIOR LANDSCAPING, INC.	\$199,750.00
Group 13	TURFPRO SERVICES, INC	\$273,642.54

BID PROTEST

Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a bidder wishes to protest a bid, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this bid pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000. Bond shall be conditioned upon the payment of all costs that may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs and charges, which shall be included in the final order of judgment.

DISQUALIFYING CRIMES

The bidder certifies by submission of this bid, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by the State of Florida or Federal Government. Further, bidder certifies that it has divulged, in its bid response, information regarding any of these actions or proposed actions with other governmental agencies.

SS:GM:JB:ars