

  
Date: 4/19/12  
Michael J. Burke, Chief Operating Officer  
Award per School Board Policy 6.14

INVITATION TO BID NO.: 10 C-58T - TERM CONTRACT FOR GENERATORS, INSPECT, TEST,  
PREVENTIVE MAINTENANCE, PURCHASE AND RENTAL

DATE: April 11, 2012  
CONTRACT PERIOD: April 16, 2012 through April 15, 2013  
DEPARTMENT: Various FUND: Various FUNCTION: Various ACCOUNT: Various  
FUNDING SOURCE: Capital Maintenance Transfer  
REQUESTING DEPARTMENT: Facility Services

**FINANCIAL IMPACT**

The estimated annual financial impact to the Capital Maintenance Transfer Budget is \$225,000. The source of funds is the Capital Maintenance Transfer Budget.

**CONTRACT RENEWAL**

Term Contract No. 10C-58T was awarded on April 9, 2010, to Advantage Generator and Switch, CJ's Power System, Marine Engine Equipment Co., Palm Beach Battery Ventures, LLC, Palm Beach Generator, Inc., and Tampa Armature Works for two years from April 16, 2010 through April 15, 2012 with the option to renew for three additional one-year periods.

The first option to renew is now being exercised for the period April 16, 2012 through April 15, 2013.

Advantage Generator and Switch, CJ's Power System, Marine Engine Equipment Co., Palm Beach Battery Ventures, LLC, Palm Beach Generator, Inc., and Tampa Armature Works have agreed to honor terms, conditions and pricing of existing contract for the forthcoming contract period.

Items covered on this bid include annual inspections, monthly preventive maintenance, rental and purchase of generators/parts

**RECOMMENDATION:** Based on satisfactory performance during the past contract period, it is recommended that the Term Contract for Generators, Inspect, Test, Preventive Maintenance, Purchase and Rental be renewed with Advantage Generator and Switch, CJ's Power System, Marine Engine Equipment Co., Palm Beach Battery Ventures, LLC, Palm Beach Generator, Inc., and Tampa Armature Works for the period April 16, 2012 through April 15, 2013.

Note: Original Bid document is available upon request.

  
SS: GM: DM: jw



Group B Generator Rentals

VENDOR

2.5 KW Portable Generator

	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Advantage Generator and Switch	--	--	--
CJ's Power System	--	--	--
Marine Engine Equipment Co.	<u>\$75.00</u>	<u>\$225.00</u>	<u>\$500.00</u>
Palm Beach Battery Ventures, LLC	--	--	--
Palm Beach Generator, Inc.	<u>\$100.00</u>	<u>\$300.00</u>	<u>\$900.00</u>
Tampa Armature Works	<u>\$145.00</u>	<u>\$195.00</u>	<u>\$575.00</u>

Group B Generator Rentals

VENDOR

3.6 KW Portable Generator

	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Advantage Generator and Switch	--	--	--
CJ's Power System	--	--	--
Marine Engine Equipment Co.	<u>\$75.00</u>	<u>\$225.00</u>	<u>\$500.00</u>
Palm Beach Battery Ventures, LLC	--	--	--
Palm Beach Generator, Inc.	<u>\$100.00</u>	<u>\$300.00</u>	<u>\$900.00</u>
Tampa Armature Works	<u>\$145.00</u>	<u>\$195.00</u>	<u>\$575.00</u>

Group B Generator Rentals

VENDOR

5 KW Portable Generator

	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Advantage Generator and Switch	--	--	--
CJ's Power System	--	--	--
Marine Engine Equipment Co.	<u>\$75.00</u>	<u>\$225.00</u>	<u>\$500.00</u>
Palm Beach Battery Ventures, LLC	--	--	--
Palm Beach Generator, Inc.	<u>\$125.00</u>	<u>\$375.00</u>	<u>\$1,150.00</u>
Tampa Armature Works	<u>\$145.00</u>	<u>\$195.00</u>	<u>\$575.00</u>

Group B Generator Rentals

VENDOR

6 KW Portable Generator

	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Advantage Generator and Switch	--	--	--
CJ's Power System	--	--	--
Marine Engine Equipment Co.	<u>\$100.00</u>	<u>\$300.00</u>	<u>\$650.00</u>
Palm Beach Battery Ventures, LLC	--	--	--
Palm Beach Generator, Inc.	<u>\$125.00</u>	<u>\$375.00</u>	<u>\$1,150.00</u>
Tampa Armature Works	<u>\$145.00</u>	<u>\$195.00</u>	<u>\$575.00</u>

Group B Generator Rentals

VENDOR

9 KW Portable Generator

	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Advantage Generator and Switch	--	--	--
CJ's Power System	--	--	--
Marine Engine Equipment Co.	<u>\$220.50</u>	<u>\$523.00</u>	<u>\$1,572.00</u>
Palm Beach Battery Ventures, LLC	--	--	--
Palm Beach Generator, Inc.	<u>\$125.00</u>	<u>\$375.00</u>	<u>\$1,150.00</u>
Tampa Armature Works	<u>\$145.00</u>	<u>\$195.00</u>	<u>\$575.00</u>

Group B Generator Rentals

VENDOR

25 KVA Towable Generator

	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Advantage Generator and Switch	<u>\$150.00</u>	<u>\$450.00</u>	<u>\$1,300.00</u>
CJ's Power System	--	--	--
Marine Engine Equipment Co.	<u>\$220.50</u>	<u>\$523.00</u>	<u>\$1,572.00</u>
Palm Beach Battery Ventures, LLC	--	--	--
Palm Beach Generator, Inc.	<u>\$300.00</u>	<u>\$900.00</u>	<u>\$2,400.00</u>
Tampa Armature Works	<u>\$185.00</u>	<u>\$240.00</u>	<u>\$730.00</u>

Group B Generator Rentals

45 KVA Towable Generator

<u>VENDOR</u>	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Advantage Generator and Switch	<u>\$187.00</u>	<u>\$560.00</u>	<u>\$1,685.00</u>
CJ's Power System	--	--	--
Marine Engine Equipment Co.	<u>\$297.00</u>	<u>\$897.00</u>	<u>\$1,615.00</u>
Palm Beach Battery Ventures, LLC	--	--	--
Palm Beach Generator, Inc.	<u>\$300.00</u>	<u>\$900.00</u>	<u>\$2,400.00</u>
Tampa Armature Works	<u>\$200.00</u>	<u>\$275.00</u>	<u>\$800.00</u>

Group B Generator Rentals

70 KVA Towable Generator

<u>VENDOR</u>	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Advantage Generator and Switch	<u>\$225.00</u>	<u>\$675.00</u>	<u>\$2,025.00</u>
CJ's Power System	--	--	--
Marine Engine Equipment Co.	<u>\$355.00</u>	<u>\$649.00</u>	<u>\$2,350.00</u>
Palm Beach Battery Ventures, LLC	--	--	--
Palm Beach Generator, Inc.	<u>\$300.00</u>	<u>\$900.00</u>	<u>\$2,400.00</u>
Tampa Armature Works	<u>\$265.00</u>	<u>\$350.00</u>	<u>\$1,050.00</u>

Group B Generator Rentals

125 KVA Towable Generator

<u>VENDOR</u>	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Advantage Generator and Switch	<u>\$265.00</u>	<u>\$790.00</u>	<u>\$2,375.00</u>
CJ's Power System	--	--	--
Marine Engine Equipment Co.	<u>\$528.00</u>	<u>\$1,120.00</u>	<u>\$2,781.00</u>
Palm Beach Battery Ventures, LLC	--	--	--
Palm Beach Generator, Inc.	<u>\$400.00</u>	<u>\$1,000.00</u>	<u>\$3,000.00</u>
Tampa Armature Works	<u>\$300.00</u>	<u>\$405.00</u>	<u>\$1,210.00</u>

Group B Generator Rentals

180 KVA Towable Generator

<u>VENDOR</u>	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Advantage Generator and Switch	<u>\$300.00</u>	<u>\$900.00</u>	<u>\$2,700.00</u>
CJ's Power System	--	--	--
Marine Engine Equipment Co.	<u>\$600.00</u>	<u>\$1,125.00</u>	<u>\$4,045.00</u>
Palm Beach Battery Ventures, LLC	--	--	--
Palm Beach Generator, Inc.	<u>\$500.00</u>	<u>\$1,500.00</u>	<u>\$4,500.00</u>
Tampa Armature Works	<u>\$345.00</u>	<u>\$460.00</u>	<u>\$1,375.00</u>

Group C Generator/Parts Purchase

Caterpillar, Diesel

<u>VENDOR</u>	<u>Generators</u>	<u>OEM Parts</u>
Advantage Generator and Switch	<u>0%</u>	<u>0%</u>
CJ's Power System	--	--
Marine Engine Equipment Co.	<u>CP20%</u>	<u>CP20%</u>
Palm Beach Battery Ventures, LLC	--	--
Palm Beach Generator, Inc.	<u>0%</u>	<u>0%</u>
Tampa Armature Works	--	--

Group C Generator/Parts Purchase

Caterpillar, LP or Natural Gas

<u>VENDOR</u>	<u>Generators</u>	<u>OEM Parts</u>
Advantage Generator and Switch	<u>0%</u>	<u>0%</u>
CJ's Power System	--	--
Marine Engine Equipment Co.	<u>CP20%</u>	<u>CP20%</u>
Palm Beach Battery Ventures, LLC	--	--
Palm Beach Generator, Inc.	<u>0%</u>	<u>0%</u>
Tampa Armature Works	--	--

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

Cummins, Diesel

<u>Generators</u>	<u>OEM Parts</u>
<u>10%</u>	<u>0%</u>
--	--
<u>CP10%</u>	<u>10%</u>
--	--
<u>0%</u>	<u>0%</u>
--	--

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

Cummins, LP or Natural Gas

<u>Generators</u>	<u>OEM Parts</u>
<u>10%</u>	<u>0%</u>
--	--
<u>CP10%</u>	<u>10%</u>
--	--
<u>0%</u>	<u>0%</u>
--	--

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

Katolight, Diesel

<u>Generators</u>	<u>OEM Parts</u>
<u>0%</u>	<u>0%</u>
<u>20%</u>	<u>15%</u>
<u>CP20%</u>	<u>CP20%</u>
--	--
<u>0%</u>	<u>0%</u>
--	--

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

Katolight, LP or Natural Gas

<u>Generators</u>	<u>OEM Parts</u>
<u>0%</u>	<u>0%</u>
<u>20%</u>	<u>15%</u>
<u>CP20%</u>	<u>CP20%</u>
--	--
<u>0%</u>	<u>0%</u>
--	--

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

Kohler, Diesel

<u>Generators</u>	<u>OEM Parts</u>
<u>0%</u>	<u>0%</u>
--	--
<u>CP20%</u>	<u>CP20%</u>
--	--
<u>0%</u>	<u>0%</u>
--	<u>10%</u>

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

Kohler, LP or Natural Gas

<u>Generators</u>	<u>OEM Parts</u>
<u>0%</u>	<u>0%</u>
--	--
<u>CP20%</u>	<u>CP20%</u>
--	--
<u>0%</u>	<u>0%</u>
--	<u>10%</u>

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

Onan, Diesel

Generators                      OEM Parts

10%                                      0%  
--    --  
CP10%                                      10%  
--    --  
0%    0%  
--    --

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

Onan, LP or Natural Gas

Generators                      OEM Parts

10%                                      0%  
--    --  
CP10%                                      10%  
--    --  
0%    0%  
--    --

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

AGM Magna Power

OEM Parts

0%  
--  
CP20%  
45%  
0%  
--

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

SENS Battery Chargers

OEM Parts

0%  
10%  
CP20%  
10%  
0%  
--

Group C Generator/Parts Purchase

VENDOR

Advantage Generator and Switch  
CJ's Power System  
Marine Engine Equipment Co.  
Palm Beach Battery Ventures, LLC  
Palm Beach Generator, Inc.  
Tampa Armature Works

NOCO Battery Boxes

OEM Parts

0%  
--  
CP20%  
5%  
0%  
--

Group C Generator/Parts Purchase

VENDOR

CJ's Power System  
Marine Engine Equipment Co.

Detroit Diesel Spectrum

Generators                      OEM Parts

20%                                      15%  
CP20%                                      CP20%

Group C Generator/Parts Purchase  
VENDOR  
Marine Engine Equipment Co.

GPP  
Generators      OEM Parts  
CP20%              CP20%

Group C Generator/Parts Purchase  
VENDOR  
Marine Engine Equipment Co.

MAS Power  
Generators      OEM Parts  
CP20%              CP20%

Group C Generator/Parts Purchase  
VENDOR  
Marine Engine Equipment Co.

Triton  
Generators      OEM Parts  
CP20%              CP20%

Group C Generator/Parts Purchase  
VENDOR  
Marine Engine Equipment Co.

Cummins  
Generators      OEM Parts  
CP20%              CP20%

Group C Generator/Parts Purchase  
VENDOR  
Marine Engine Equipment Co.  
Palm Beach Generator, Inc.

Generac  
Generators      OEM Parts  
CP20%              CP20%  
0%                      0%

Group C Generator/Parts Purchase  
VENDOR  
Marine Engine Equipment Co.

Kato  
Generators      OEM Parts  
CP20%              CP20%

Group C Generator/Parts Purchase  
VENDOR  
CJ's Power System

MTU Onsite Energy  
Generators      OEM Parts  
20%                      15%

Note: Original RFP / Bid document is available upon request.

#### BID PROTEST

Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a bidder wishes to protest a bid, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this bid pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000. Bond shall be conditioned upon the payment of all costs that may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs and charges, which shall be included in the final order of judgment.

#### DISQUALIFYING CRIMES

The bidder certifies by submission of this bid, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by the State of Florida or Federal Government. Further, bidder certifies that it has divulged, in its bid response, information regarding any of these actions or proposed actions with other governmental agencies.

  
SS:GM:DM:mg