Joseph M. Moore Date: 8/13/10
Joseph M. Moore, Chief Operating Officer
Award approved per School Board Policy 6.14

INVITATION TO BID NO.: 11C-16B – TERM CONTRACT FOR SUPPLIES, EQUIPMENT & SERVICE (REPAIRS) USED WITH DEAF AND HARD OF HEARING INDIVIDUALS

DATE: July 27, 2010
DATE SOLICITED: June 28, 2010

DATE OPENED: July 21, 2010
DATE POSTED: August 4, 2010

CONTRACT PERIOD: September 5, 2010 through September 4, 2015
REQUESTING DEPARTMENT: Various Schools and Departments

**FINANCIAL IMPACT**

The estimated financial impact to the General Fund budget is $800,000 for the five year contract period. The source of funds is the various schools and departments.

Items to be purchased include digital hearing aids, customized ear molds & ear impressions, speech amplification equipment, receivers, microphones, instructional amplification devices, transmitters, etc. This bid also covers repairs to hearing aids, calibrations on diagnostic equipment, etc.

**AWARD RECOMMENDATION / TABULATION**

| VENDOR | MINORITY STATUS | ITEM 1 (Supplies) | ITEM 2 (Equipment) | ITEM 3 (Quotes) | ITEM 4 (Calibrations) | ITEM 5 (Repairs) |
|---|---|---|---|---|---|---|
| Audible Source, Inc. | --- | 5% | 5% | No | No | Yes |
| Auditory Instruments, Inc. | --- | No Bid | No Bid | Yes | Yes | Yes |
| Cadan Computers dba Technology for Education | 6 | 3% | 3% | No | Yes | No |
| Flaghouse, Inc. | --- | 5% | 5% | No | No | No |
| Independent Living Aids | --- | 5% | 5% | No | Yes | No |
| Lightspeed Technologies, Inc. | --- | 22% | 24% | No | Yes | Yes |
| Oaktree Products, Inc. | --- | 10% | 10% | No | No | No |
| Phonak LLC | --- | No Bid | No Bid | Yes | Yes | Yes |
| Rifton Equipment a Div of CPLLC | --- | No Bid | 25% | No | No | No |
| School Specialty | --- | 12%* | 12%* | No | No | No |
| Trilogy Audiometrics, Inc. | --- | 0% | 2% | No | Yes | Yes |

LEGEND:

_____ = Award

(  ) = Reject

MINORITY - (2-African American, 3-Hispanic American, 4-Native American, 5-Asian American, 6-American Woman, 7-Physically Impaired, 8-Other)

**EXCEPTIONS:**
School Specialty – Bidder is offering discount on various catalogs with products that do not meet the description of items to be purchased through this bid. We are awarding only products in Abilitations, Integrations and The Speech Bin catalogs.

**RECOMMENDATION:** **It is recommended that the award be made to all responsive and responsible bidders in order to meet the needs of the School District.**

Note: Original Bid document is available upon request.

BID PROTEST

Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a bidder wishes to protest a bid, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this bid pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than $500 nor more than $5,000. Bond shall be conditioned upon the payment of all costs that may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs and charges, which shall be included in the final order of judgment.

DISQUALIFYING CRIMES

The bidder certifies by submission of this bid, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by the State of Florida or Federal Government. Further, bidder certifies that it has divulged, in its bid response, information regarding any of these actions or proposed actions with other governmental agencies.

SS:GM:KA